

# Investor Information

## TWENTY LARGEST SHAREHOLDERS AS AT 31ST DECEMBER 2011

Ordinary Voting Shares	2011		Comparative Holdings of the Top 20 Holders in 2010	
	No. of Shares	%	No. of Shares	%
1. Sri Lanka Insurance Corporation Limited	25,999,999	15.00	19,500,000	15.00
2. Brown & Company PLC A/C No. 1	24,049,888	13.87	12,416,966	9.55
3. National Development Bank PLC/Dr. T. Senthilvel	17,333,333	10.0	-	-
4. LOLC Investments Limited	16,555,954	9.55	12,416,966	9.55
5. Employees' Provident Fund	14,323,435	8.26	6,542,700	5.03
6. Bank of Ceylon No. 1 Account	13,000,000	7.50	13,000,000	10.00
7. Dr. W.U.N. Gamage	10,335,200	5.96	-	-
8. Miss M.D. Bollagala	4,505,623	2.60	-	-
9. Mr. D.S.K. Amarasekara	3,604,700	2.08	-	-
10. Seyfest (Private) Limited	2,972,596	1.71	2,977,996	2.30
11. Sesot (Private) Limited	2,244,800	1.29	2,252,900	1.73
12. Seybest (Private) Limited	2,132,900	1.23	2,132,900	1.64
13. Seyshop (Private) Limited	2,132,900	1.23	2,132,900	1.64
14. Esots (Private) Limited	2,115,857	1.22	2,115,857	1.63
15. Ceylinco Limited	1,680,896	0.97	1,680,896	1.29
16. Mr. K.R.B. Fernando	1,000,000	0.58	1,000,000	0.77
17. Sotse (Private) Limited	962,331	0.56	962,331	0.74
18. Commercial Bank of Ceylon PLC/ Devi Holdings (Private) Limited	600,000	0.35	-	-
19. Dr. J.L.B. Kotelawala	529,525	0.31	529,525	0.41
20. Mr. L.W. Abeywickrama	477,500	0.28	477,500	0.37
<b>Total Shares held by the top 20 Holders</b>	<b>146,557,437</b>	<b>84.55</b>	-	-
<b>Balance Shares held by other 11,044 Ordinary Voting Shareholders</b>	<b>26,775,896</b>	<b>15.45</b>	-	-
<b>Total Ordinary Voting Shares</b>	<b>173,333,333</b>		130,000,000	
<b>Total Ordinary Voting Shareholders</b>	<b>11,064</b>		11,565	

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Ordinary Non-Voting Shares	2011		Comparative Holdings of the Top 20 Holders in 2010	
	No. of Shares	%	No. of Shares	%
1. Lanka ORIX Leasing Company PLC	<b>28,493,289</b>	<b>17.30</b>	4,980,900	4.03
2. Employees' Provident Fund	<b>15,335,034</b>	<b>9.31</b>	6,370,600	5.16
3. Browns Investments PLC	<b>7,542,275</b>	<b>4.58</b>	-	-
4. Mr. E. Thavagnanasooriyam & Mr. E. Thavagnanasundaram	<b>2,789,866</b>	<b>1.69</b>	2,073,700	1.68
5. Associated Electrical Corporation Limited	<b>2,428,766</b>	<b>1.47</b>	-	-
6. Pershing LLC S/A Averbach Grauson & Co.	<b>2,202,933</b>	<b>1.34</b>	1,652,200	1.34
7. Merrill J. Fernando & Sons (Private) Limited	<b>1,830,000</b>	<b>1.11</b>	1,830,000	1.48
8. Mr. N. Balasingam	<b>1,738,803</b>	<b>1.06</b>	968,400	0.78
9. Miss M.D. Bollagala	<b>1,637,000</b>	<b>0.99</b>	-	-
10. Mr. E. Thavagnanasundaram	<b>1,558,600</b>	<b>0.95</b>	1,583,600	1.28
11. Mr. A.K. Kumarasena	<b>1,550,000</b>	<b>0.94</b>	-	-
12. National Savings Bank	<b>1,496,666</b>	<b>0.91</b>	1,122,500	0.91
13. Almar Trading Company (Private) Limited	<b>1,418,200</b>	<b>0.86</b>	1,009,800	0.82
14. Mrs. L.E.M. Yaseen	<b>1,340,000</b>	<b>0.81</b>	1,471,900	1.19
15. Mr. E. Thavagnanasooriyam	<b>1,323,800</b>	<b>0.80</b>	1,461,100	1.18
16. Acuity Partners (Private) Limited/Mr. E. Thavagnanasooriyam/Mr. E. Thavagnanasundaram	<b>1,173,600</b>	<b>0.71</b>	-	-
17. Mr. A. Singh	<b>1,156,000</b>	<b>0.70</b>	867,000	0.70
18. Mr. N. Ganarajah	<b>1,140,666</b>	<b>0.69</b>	500,000	0.40
19. Phoenix Ventures Limited	<b>1,129,866</b>	<b>0.69</b>	397,400	0.32
20. Dr. S. Yaddehige	<b>1,016,200</b>	<b>0.62</b>	-	-
<b>Total Shares held by the top 20 Holders</b>	<b>78,301,564</b>	<b>47.53</b>	-	-
<b>Balance Shares held by other 11,190 ordinary Non-Voting Shareholders</b>	<b>86,445,102</b>	<b>52.47</b>	-	-
<b>Total Ordinary Non-Voting Shares</b>	<b>164,746,666</b>		123,560,000	
<b>Total Ordinary Non-Voting Shareholders</b>	<b>11,210</b>		11,637	

## Shareholdings of Directors as at 31st December 2011

Directors' shareholdings as at 31st December 2011 are given on page 250 of the Report of the Board of Directors.

## Shareholding of the Chief Executive Officer

Mr. K.P. Ariyaratne (*Appointed w.e.f. 3rd March 2011*)

As at 31.12.2011

As at 31.12.2010

20,800 Ordinary Voting Shares

Not applicable

37 Ordinary Voting Shares (*Joint holding*)

115,400 Ordinary Non-Voting Shares

**ORDINARY SHARES (QUOTED)**

	Voting (SEYB-N)		Non-Voting (SEYB-X)	
	2011	2010	2011	2010
No. of Shares Issued	<b>173,333,333</b>	130,000,000	<b>164,746,666</b>	123,560,000
Dividend - Proposed (Rs. per share)		1.00		1.00
<b>Share prices</b>				
Highest	Rs. <b>100.00</b>	125.00	<b>51.90</b>	64.90
Lowest	Rs. <b>59.50</b>	36.50	<b>27.10</b>	16.25
Last Traded	Rs. <b>67.60</b>	97.80	<b>30.80</b>	49.00
Percentage of Public Holding (%)	<b>51.51</b>	45.84	<b>82.61</b>	99.99

**ANALYSIS OF THE DISTRIBUTION OF SHAREHOLDERS AS AT 31ST DECEMBER 2011**

Range of Shareholding	Ordinary (Voting) Shares			Ordinary (Non-Voting) Shares		
	No. of Shareholders	No. of Shares	Percentage (%) of Shareholding	No. of Shareholders	No. of Shares	Percentage (%) of Shareholding
1 - 1,000	8,290	2,469,922	1.43	5,701	2,731,696	1.66
1,001 - 10,000	2,365	7,573,485	4.37	4,280	15,595,509	9.46
10,001 - 100,000	355	9,759,509	5.63	1,050	30,493,261	18.51
100,001 - 1,000,000	39	10,542,336	6.08	159	37,624,636	22.84
1,000,001 & Above	15	142,988,081	82.49	20	78,301,564	47.53
<b>Total</b>	<b>11,064</b>	<b>173,333,333</b>	<b>100.00</b>	<b>11,210</b>	<b>164,746,666</b>	<b>100.00</b>

**Resident/Non-Resident**

Resident	10,944	171,980,745	99.22	11,093	153,971,647	93.46
Non-Resident	120	1,352,588	0.78	117	10,775,019	6.54

**Individuals/Institutions**

Individuals	10,697	40,579,221	23.41	10,727	77,719,598	47.18
Companies/Institutions	367	132,754,112	76.59	483	87,027,068	52.82

# Investor Information

## DEBENTURES (QUOTED)

### Debentures 2006/2011 (Redeemed on 12th July 2011)

(Listed on CSE in July 2006)

(SEYB D86, D87 and D88)	Monthly Interest (13%)		Annual Interest (13.50%)		Floating Rate of Interest	
	2011	2010	2011	2010	2011	2010
No. of Debentures Issued	<b>7,646,400</b>		<b>4,620,800</b>		<b>305,950</b>	
Debenture Prices:						
Highest (Rs.)	<b>100.00</b>	95.00	Not traded from	100.00	Not traded from	Not
Lowest (Rs.)	<b>94.50</b>	95.00	01.01.2011 to	100.00	01.01.2011 to	traded
Last Traded (Rs.)	<b>94.50</b>	95.00	12.07.2011	100.00	12.07.2011	in 2010

### Debentures 2007/2012 – Issue 1

(Listed on CSE in June 2007)

(SEYB D118, D119 and D120)	Monthly Interest (15.75%)		Annual Interest (16.75%)		Floating Rate of Interest	
	2011	2010	2011	2010	2011	2010
No. of Debentures Issued	<b>2,916,200</b>		<b>4,275,450</b>		<b>302,350</b>	
Debenture Prices:						
Highest (Rs.)	<b>104.86</b>	100.00	<b>100.20</b>	90.00	Not traded in 2010 and 2011	
Lowest (Rs.)	<b>94.09</b>	100.00	<b>97.99</b>	90.00		
Last Traded (Rs.)	<b>94.09</b>	100.00	<b>100.00</b>	90.00		

### Debentures 2007/2012 – Issue 2

(Listed on CSE in January 2008)

(SEYB D127, D128, D129 and D130)	Monthly Interest (17.00%)		Annual Interest (18.00%)		Floating Rate of Interest Payable Quarterly		Floating Rate of Interest Payable Annually	
	2011	2010	2011	2010	2011	2010	2011	2010
No. of Debentures Issued	<b>2,089,550</b>		<b>2,962,400</b>		<b>433,350</b>		<b>107,550</b>	
Debenture Prices:								
Highest (Rs.)	<b>100.00</b>	100.00	<b>109.78</b>	85.00	Not traded in 2010 and 2011		Not traded in 2010 and 2011	
Lowest (Rs.)	<b>95.00</b>	100.00	<b>100.00</b>	85.00				
Last Traded (Rs.)	<b>95.00</b>	100.00	<b>100.00</b>	85.00				

### Debentures 2008/2013

(Listed on CSE in January 2009)

(SEYB D141, D142, D143 and D144)	Monthly Interest (20.50%)		Annual Interest (21.50%)		Floating Rate of Interest Payable Quarterly		Floating Rate of Interest Payable Annually	
	2011	2010	2011	2010	2011	2010	2011	2010
No. of Debentures issued	<b>3,954,450</b>		<b>2,316,100</b>		<b>1,200</b>		<b>33,900</b>	
Debenture Prices:								
Highest (Rs.)	<b>121.76</b>	78.75	<b>100.00</b>	Not	<b>98.00</b>	Not	Not traded in 2010 and 2011	
Lowest (Rs.)	<b>95.00</b>	78.75	<b>99.99</b>	traded	<b>89.34</b>	traded		
Last Traded (Rs.)	<b>95.00</b>	78.75	<b>100.00</b>	in 2010	<b>98.00</b>	in 2010		

	2011	2010 (Reclassified)
<b>Interest Rate of Comparable Government Security</b>	<b>9.05%</b>	10.18%
<b>Debt/Equity Ratio</b>	<b>0.15</b>	0.33
<b>Interest Cover</b>	<b>3.90</b>	4.09
<b>Quick Asset Ratio</b>	<b>0.76</b>	0.59
<b>Interest Yield as at Date of Last Trade</b>		
<b>2006/2011 Issue</b>		
Annual Interest * / (22.12.2010)	*	13.50%
Monthly Interest (16.05.2011)/(18.10.2010)	<b>14.61%</b>	14.53%
Floating Interest - Annual *	*	*
<b>2007/2012 Issue I</b>		
Annual Interest (18.07.2011)/(22.12.2010)	<b>16.75%</b>	18.61%
Monthly Interest (19.12.2011)/(14.12.2010)	<b>18.00%</b>	16.94%
Floating Interest - Annual *	*	*
<b>2007/2012 Issue II</b>		
Annual Interest (10.08.2011)/(29.11.2010)	<b>18.00%</b>	21.18%
Monthly Interest (02.06.2011)/(28.12.2010)	<b>19.36%</b>	18.39%
Floating Interest - Quarterly *	*	*
Floating Interest - Annual *	*	*
<b>2008/2013 Issue</b>		
Annual Interest (14.02.2011)/ *	<b>21.50%</b>	*
Monthly Interest (02.06.2011)/(25.11.2010)	<b>23.73%</b>	28.62%
Floating Interest - Quarterly (13.05.2011)/ *	<b>10.18%</b>	*
Floating Interest - Annual *	*	*
<b>Yield to Maturity of Trade Done on</b>		
<b>2006/2011 Issue</b>		
Annual Interest * / (22.12.2010)	*	12.74%
Monthly Interest (16.05.2011)/(18.10.2010)	<b>50.28%</b>	20.48%
Floating Interest - Annual *	*	*
<b>2007/2012 Issue I</b>		
Annual Interest (18.07.2011)/(22.12.2010)	<b>16.38%</b>	25.47%
Monthly Interest (19.12.2011)/(14.12.2010)	<b>30.38%</b>	15.74%
Floating Interest - Annual *	*	*
<b>2007/2012 Issue II</b>		
Annual Interest (10.08.2011)/(29.11.2010)	<b>17.70%</b>	28.87%
Monthly Interest (02.06.2011)/(28.12.2010)	<b>20.93%</b>	16.99%
Floating Interest - Quarterly *	*	*
Floating Interest - Annual *	*	*
<b>2008/2013 Issue</b>		
Annual Interest (14.02.2011)/ *	<b>21.41%</b>	*
Monthly Interest (02.06.2011)/(25.11.2010)	<b>23.09%</b>	31.38%
Floating Interest - Quarterly (13.05.2011)/ *	<b>10.49%</b>	*
Floating Interest - Annual *	*	*

\* No trading during the period.